

Le Groupe BEI au service des projets

CYBER Cercle Lyon



La BEI finance



64,2 Mrd
EUR



230 Mrd EUR
Total supported
investments

Les priorités

Environnement



Infrastructures



Innovation



SME



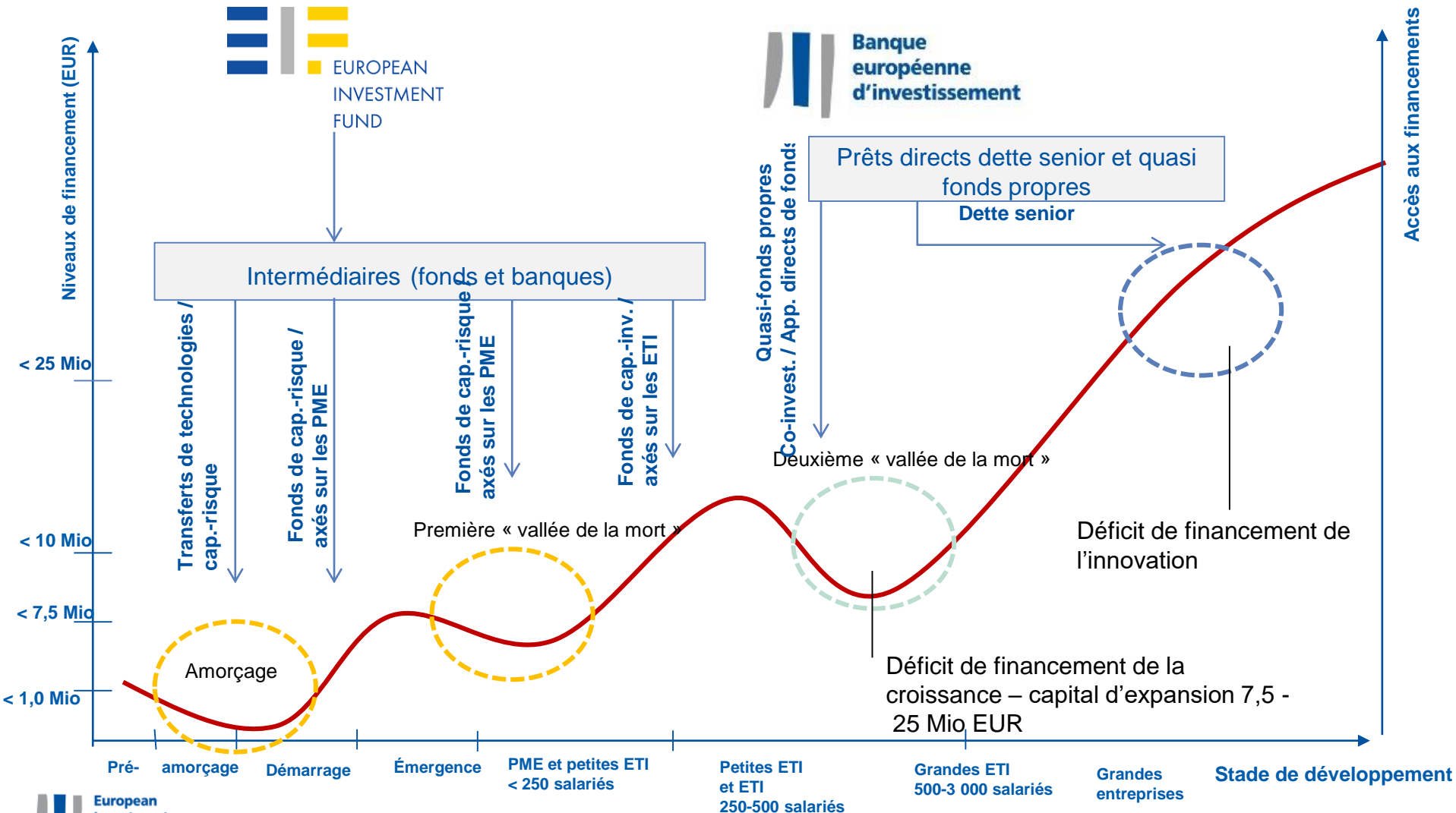
 15,2 Mrd
EUR

 12,3 Mrd
EUR

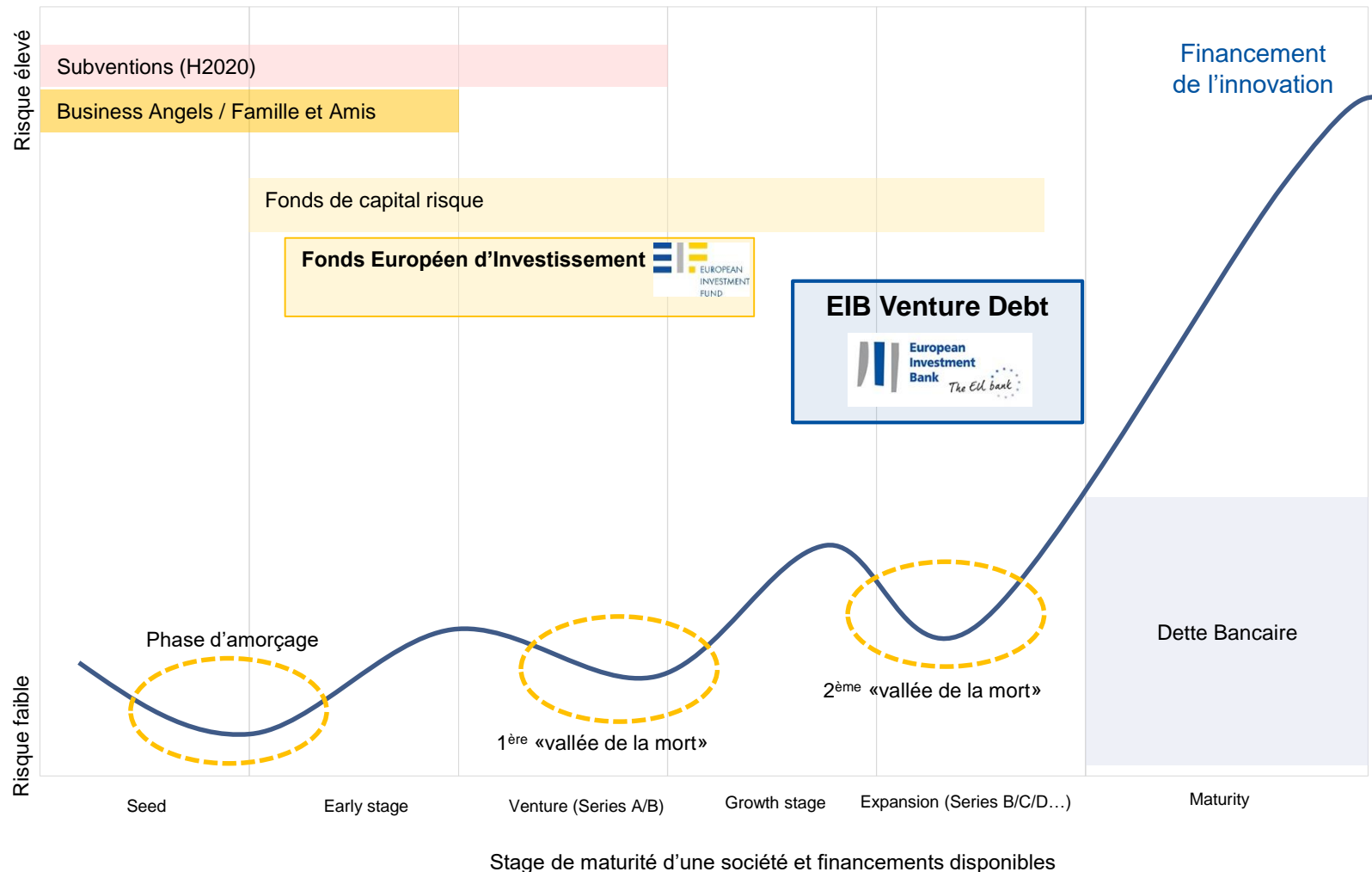
 13,5 Mrd
EUR

 23,3 Mrd
EUR

Des outils pour accompagner le développement des entreprises



2 phases cruciales du développement des start-up / ETI: Phase de commercialisation (FEI) et phase d'expansion (BEI)



CLAVISTER®

CONNECT . PROTECT

Promoter

Clavister is an innovative Swedish company that develops, manufactures and sells network security solutions for mobile network operators and enterprises based on proprietary software.

Project description

The project involves the development of highly advanced software addressing the field of cyber-security for the Enterprise and Telecom markets with Next Generation Firewalls

Transaction

Financing type: Quasi-equity

Amount: EUR 20m

Outputs/Outcomes

The project will result in innovative cyber security solutions for both the Enterprise and the Telecom sectors.



Promoter

Nexus is a Swedish company originally set up in 1984. The company provides physical access security products (cards, card readers etc.) as well as software based identity and access management (IAM) solutions.

Project description

The R&D project relates to the further development of its products in order to strengthen its market position in a very competitive market environment.

Transaction

Financing type: Quasi-Equity

Amount: EUR 29m

Outputs/Outcomes

The project will support an innovative European company in improving cyber security products which will help drive economic growth.

Définition d'un projet BEI

Coûts et investissements éligibles - sur la base du budget de l'entreprise

| | |
|------|-------|
| 2020 | 45 M€ |
|------|-------|

| | |
|------|-------|
| 2021 | 50 M€ |
|------|-------|

| | |
|------|-------|
| 2022 | 35 M€ |
|------|-------|

| | |
|-------|--------|
| Total | 130 M€ |
|-------|--------|

| |
|-------|
| 65 M€ |
|-------|

| |
|----------|
| Prêt BEI |
|----------|

R&D, innovation, efficacité énergétique, investissements industriels

Coûts et investissements agrégés sur 3 à 5 ans

Jusqu'à 50% des coûts du projet BEI

Projets Cyber éligibles financement direct

| | | |
|-----------------------------------|--|--|
| Cybersecurity related Hardware | Archiving platform, Next generation Firewalls, IDS-IPS, Proxies, AAA servers, anti-DDOS capabilities, DNS servers, network equipment, Lab equipment, ... | Eligible |
| Cybersecurity related Software | SIEM, anti-virus, virtualized Firewalls, Applicative security, anti-fraud, Cloud monitoring, Threat Intelligence,.. | Eligible |
| Human Resources | SOC/Cert team, Digital Protection officer, CSO, Cyber Security Team, ... | Eligible On Max 3 years |
| Other Intangible assets | Expert-Level trainings, R&D, External certifications and Audits | Eligible On Max 3 years |
| Real-estate and Physical Security | Infrastructure for DRP, infrastructure for BCP, physical security, SOC/Cert commodities, ... | Eligible (except building renting, power consumption, insurances) |



SECURITY AND COMMUNICATION R&D



EUR 20m , 10y (1) SSSR loan to CS (France), signed in September 2017 under midcap program loan

› The client

- › Midcap with recognized capabilities in niche real time IT solutions, with a historical focus on defense and security
- › Relative small size with limited access to bank and public debt funding

› The project

- › Civilian and dual-use R&D programs

› Investments included

- › 4 year investment plan to develop proprietary solutions across
 - › cybersecurity
 - › Radar solutions
 - › Communication for air traffic management
 - › Big data analytics for predictive maintenance and industrial simulation tools

› Lessons learnt

- › Some mid-sized IT companies, with relatively small capex have significant RDI plans
- › ‘Defense angle’ not a road block

Autres exemples avec un composant cybersécurité

European Investment Bank



EUR 100m

R&D et digitalisation

European Investment Bank



EUR 20m

Projet: R&D en solutions de cybersécurité et systèmes de communication

European Investment Bank



EUR 80m

Projet: Financement de la R&D

European Investment Bank



EUR 200m

Projet: Investissement dans les infrastructures de réseau à très haut débit

European Investment Bank



EUR 116m

Digital transformation

European Investment Bank



EUR 90m

Projet: R&D en imagerie et traitement des données

European Investment Bank



EUR 400m

Investment programme in logistics, digitalisation, security and safety

European Investment Bank



EUR 9,78m

Digital TV broadcasting network

European Investment Bank



€ 12 million

European Investment Bank



France

€ 30 million

MERCI



Elodie de Recy



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